Albright College, Reading, PA **BS BIO/CHEM** Jefferson Medical College, Philadelphia, PA **Medical Doctor** St. Christopher's Hospital for Children, Philadelphia, PA **Straight Internship** St. Christopher's Hospital for Children, Philadelphia, PA Residency St. Christopher's Hospital for Children, Philadelphia, PA **Chief Resident** Police and Fireman Clinic Philadelphia **Medical Director** Fellowship Allergy/Clinical Jefferson University Hospital **Immunology** Private Practice Woodbury N.J. Peds/Allergy **Consulting Allergy** ONAC Woodbury NJ **US Allergy Joint Venture Pharmacia –**PRIST/RAST **Medical Director** Private Practice Jacksonville Florida Allergy/Immunology **Medical Director** Vantage Health Plan Jacksonville Florida CareNet Jacksonville Florida CEO **Peoples Health Choice Medical Director** Ameriplan USA Plano Texas Part Time **Medical Director** Family Care Partners Jacksonville Florida **Medical Director - Family Practice** Aokie MDPA Private Practice Jacksonville Florida Allergy/Immunology First Coast Advantage Jacksonville Florida **Medical Director** Headache Centers of America Clear Water Florida **Medical Director Clinician** Alignment Healthcare Jacksonville Florida **Regional Mediocal Officer** Allergy/Immunology/Pain Private Practice Jacksonville Florida Management Allergy Free Labs Part Time **Medical Director** 

Clinical Tertiary Care
Immunology
Allergy
Asthma
Clinical Trials

Managed Care
Capitation Remote Care
PCP Consulting Allergy

Leadership
Physician Owned HMO
Joint Venture Pharmacia

Insurance Medical
Management
Medicaid
Medicare Advantage
Value Based Payment

Comprehensive Complete
Primary Care Allergy
Digital Health
Virtual Care

- Advantage Allergy's Collaborative Allergy Program:
  - Patients are under the care of a fully trained Allergist
  - Stark Compliant
  - Comports with the Policies and Procedures of
    - CMS Medicare and Medicaid
    - Commercial Insurers
    - Adapts to Direct Patient Care and High Deductible Coverage Plans
    - Maximize use of Ancillary Allergy Service Organization
    - Captures Allergy Practice Revenue at a Fraction of Cost

- Incorporates Telehealth and efficiencies compatible with Value Base Payment Systems or FFS
- Sustains existing business model and Revenue stream with a platform for growth
- Establishes unparalleled Quality and Outcome Benefits for Patients

Medical Group hires and Indepenent Contractor to Provide Allergy and Clinical Immunology Services to the patients of the Practice as Director of Allergy Services on a fee for time basis.



Group Practice Hires
Independent Contractor
Allergist— All Services are billed
with Group's NPI

## ECONOMICS of Independent Contractor Based on 10 Hours /Week at \$160/ hour

	Visit charge	Pts/hr	gross	Cost /hr	Rev/ wk	month	Gross rev/ year	Net/year
New Pt	167	3	501	\$160	\$3,006	\$12,024		
Revisit	109	4	436	\$160	\$2,616	\$10,464		
Cost					\$1,600	\$6,400	\$	\$60,000
						\$5,000		Net/yr on contractor
Virtual Visits	6 hrs on site	4 hrs remote		Extracts- Tests Shots				

This does not include revenue from testing, shots, Extract and Virtual Visits